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| **Secure Trust Bank  Strategy Manager** | |
| **Job Level**: Level 5  **Career Path:** Individual Contributor  **Core Job Title:** Technical Expert 2  **Reporting** **To**: Corporate Development Manager  **Certified Role:** No  **Location**: Flexible | |
| Secure Trust Bank is an established, well-funded, and capitalised UK retail bank providing savings accounts and lending services to over a million customers. In 2022, the Group celebrated 70 years of helping consumers and businesses fulfil their ambitions.  Our customers are at the heart of everything we do, but we can’t achieve our customer-focused strategy without the right people in our team. At Secure Trust Bank, we know that people are our biggest investment, which is why a career with us is not just a job. It’s the chance to be part of something bigger, to add real value to the bank and to help us constantly improve in order to achieve our ambition of becoming the most trusted specialist lender in the UK. We believe in giving our staff autonomy, with initiative and exceptional performance recognised through a variety of individual and team awards and incentives. All our employees have a tangible impact on the group’s core values, and we are looking for candidates who are enthusiastic, proactive, and enjoy working in a fast-paced environment. | |
| **Job Description** | ***Job Purpose***  Assist the Head of Corporate Development in the creation and delivery of the Banks strategic goals.  ***Key Responsibilities***   * Continued appraisal of the Banking landscape, analysing peers, new entrants and the overall banking eco system. * Support with the coordination, content and material for Board strategy sessions. * Identification of profit generating opportunities in the wider business market and new markets to introduce both existing and new product ranges to those already being provided. * Support to any M&A activities the Bank is persuing.   ***Key Interfaces***   * FLT & CFO * Divisional MDs * Investors and external stakeholders, including Trade Bodies * External advisors as appropriate including for legal and tax advice |
| **Specification** | ***Skills/Knowledge/Experience***   * Experience in Financial Services, Banking preferably * You will be a highly analytical, structured thinker, capable of solving difficult, ambiguous problems * You will be highly articulate, capable of communicating complex arguments in simple language * Ability to prioritise, plan and execute to strict deadlines   ***Qualifications***   * Accounting qualification: ACA, ACCA or CIMA, preferable.   ***Competencies***   * Risk Aware – We keep our customers and us safe and secure * Customer focused – Our customers are at the heart of everything we do * Ownership – We need to take personal responsibility * Performance Driven – To become the most trusted specialist lender in the UK we need to each take personal accountability for our performance * Teamwork – We achieve more when we work well together * Future Oriented - Embracing change and implementing good ideas gives us the competitive edge |